

AMCHAM MEMBER TO MEMBER (M2M) DISCOUNT PROGRAM



AmCham Azerbaijan is pleased to announce the launching of its Member to Member (M2M) Discount Program designed to promote AmCham Members' business and provide them with discounts on a wide range of products and services. M2M Programs are carried out in a number of Chambers throughout the American Chambers of Commerce international network. According to the experience shared by other AmChams in the United States and Europe region, all participants in the programs report increased sales volumes and appreciate this AmCham initiative as a prestigious promotional vehicle.

AmCham Regular Members in good standing are welcome to enjoy special rates at our Member establishments. The rates of the discounts are to be determined by the Program members. In addition, the Program allows all AmCham members, no matter whether they participate in the Program or not, to benefit from the discounts on various products and services provided by fellow members.

Special M2M Discount Cards issued by AmCham Azerbaijan for our entire Regular Membership (two personalized cards for each Member company) will be the symbol of the Program. The cards will be valid for one year and renewable. The discounts will be granted upon presentation of M2M Discount Cards.

How to join the Program?

The members willing to join the Program and offer their products/services at special discount to AmCham Regular Members have to inform the AmCham office in writing. A discount provider has to indicate the product(s) or service(s) and discount rate(s).

How to obtain discounts?

All Regular Members, no matter whether they provide discounts as part of the Program or not, can obtain discounts. Members can find information about the discounts in the M2M Section of our website www.amchamaz.org or, alternatively, in the AmCham Section of IMPACT Azerbaijan, Official Publication of the American Chamber of Commerce in Azerbaijan.

Media:

The program will only be advertised internally through the AmCham communications channels: AmCham Website and AmCham Quarterly Magazine – "IMPACT Azerbaijan".

Note: The cards are for personal use only. A card holder is committed to return the card to AmCham in case if he/she leaves a Member establishment.

DISCOUNT PROVIDERS



HYATT

- 15% in all F&B outlets
- 15% on laundry and dry cleaning services



Lufthansa LUFTHANZA

A STAR ALLIANCE MEMBER 

- 7% for tickets (provided if they are bought in their office) and access to the business class lounge in Heydar Aliyev Airport



AZEL

- From 5% to 10% for all type of equipment

Shop Addresses:

1. Nizami str., 68 –SONY-AZEL
2. "28", May street, 20 (corner of Azadlyg ave) - AZEL shop
3. Azadlyg ave., 97 – AZEL shop
4. "Nargiz" shopping center at the Fountains square – Toshiba-AZEL show-room



3M

10% on the following 3M products:

- Visuals (Digital Projectors, Digital Boards, Vikuiti Rear Projection Film)
Distributors: AZEL, Integral, Meridian
- Building&Construction (Window Films)
Distributors: Times Consulting
- Medical products (microbiology)
Distributors: Vitta Medical Production, ARASH



WICKLOW CORPORATE SERVICES

- 5% discounts on hourly fee rates



ATA HOLDING

ATA INSURANCE

1. Insurance

- Property insurance – up to 15%
- Motor insurance – up to 10%
- Cargo insurance – up to 15%
- Personal accident – up to 15%
- Machinery breakdown – up to 10%
- Travel insurance – up to 15%

2. Free legal advising (during an insurance accident or during the process of choosing the most appropriate insurance package)

3. Next insurance year the clients are eligible to benefit from 5% to 7% discounts (in case if an insurance accident hasn't happened during the past year)

4. Additional bonuses aimed to encourage potential clients

ATA BANK

Special M2M Discount Package is available at Ata Bank and AmCham offices upon request.



CRESCENT BEACH HOTEL

- 15% for Accommodation
- 15% Food & Beverage



Seabak
Outsourced IT Management

SEABAK

- From 5% to 10% for onsite helpdesk support by junior IT technician
- From 10% to 15% for remote administration by senior IT engineer



- 10% in All F&B Outlets.



- 10% on all Published Retail Room Rates



- 5% in any travel arrangements



ALTES GROUP

- 5% for all Altes Group apartments portfolio



EXCELSIOR

- 15% on our Duke and Heritage rooms
- 15% for all rentals of conference rooms
- 10% for all catering contracted with the rentals of these conference rooms: cocktails, coffee - breaks, dinners, luncheons, etc
- 10% in our Belvedere Restaurant on all food and beverage items.
- 20% on the 1 year membership for our Aura Spa



BAKER & PARTNERS

- 25% on all Baker & Partners services including:
 - brand analysis and audit
 - brand strategy development
 - brand management
- 10% on advertisement in Online Business Journal CEO-Azerbaijan



OFFICE SYSTEMS

- 10% on all office chairs
- 15% on office furniture (excluding metal)



SILVERKEY

- 20% off the basic website price (up to 20 pages in 1 language, CMS, 1 year free hosting)



HOLIDAY INN

- 10% on all F&B outlets



PUBLIC RELATIONS & PROMOTION GROUP (PRP)

- 5% discount on all the agency works (excluding the 3rd party costs)